

**LanguageUSA, Inc.**  
**DIR-TSO-4153**  
**Appendix C Pricing Index**

**Services**

<b>SERVICE NAME</b>	<b>SERVICE DESCRIPTION</b>	<b>Unit of Issue</b>	<b>Discount % off MSRP</b>	<b>* DIR Customer Price EACH/Per Unit</b>
Written Translation	Spanish / general content	Per English Word	18.00%	\$0.12
Written Translation	Spanish / legal, technical or specialty content	Per English Word	18.00%	\$0.13
Written Translation	Chinese and Vietnamese / general content	Per English Word	18.00%	\$0.16
Written Translation	Chinese and Vietnamese / legal, technical or specialty content	Per English Word	18.00%	\$0.17
Written Translation	Western Europe / general content	Per English Word	18.00%	\$0.16
Written Translation	Western Europe / legal, technical or specialty content	Per English Word	18.00%	\$0.18
Written Translation	Japanese and Korean / general content	Per English Word	18.00%	\$0.16
Written Translation	Japanese and Korean / legal, technical or specialty content	Per English Word	18.00%	\$0.18
Written Translation	Slavic Languages / general content	Per English Word	18.00%	\$0.18
Written Translation	Slavic Languages / legal, technical or specialty content	Per English Word	18.00%	\$0.20
Written Translation	Middle East / general content	Per English Word	18.00%	\$0.20
Written Translation	Middle East / legal, technical or specialty content	Per English Word	18.00%	\$0.21
Written Translation	Central and South Asia / general content	Per English Word	18.00%	\$0.21
Written Translation	Central and South Asia / legal, technical or specialty content	Per English Word	18.00%	\$0.23
Written Translation	East Asia / general content	Per English Word	18.00%	\$0.21
Written Translation	East Asia / legal, technical or specialty content	Per English Word	18.00%	\$0.23
Written Translation	Spanish into English / general content	Per Spanish Word	18.00%	\$0.14
Written Translation	Spanish into English / legal, technical or specialty content	Per Spanish Word	18.00%	\$0.16
Audio Recording	Audio Recording (multiple languages available)	Per hour	18.00%	\$131.20
Desktop Publishing	Desktop Publishing	Per hour	18.00%	\$45.10

Simultaneous Interpretation*	Spanish	Per hour, 2 hour minimum	18.00%	\$82.00
Simultaneous Interpretation*	Chinese and Vietnamese	Per hour, 2 hour minimum	18.00%	\$106.60

Simultaneous Interpretation*	Western Europe Languages	Per hour, 2 hour minimum	18.00%	\$114.80
Simultaneous Interpretation*	Japanese and Korean Languages	Per hour, 2 hour minimum	18.00%	\$114.80
Simultaneous Interpretation*	Slavic Languages	Per hour, 2 hour minimum	18.00%	\$114.80
Simultaneous Interpretation*	Middle Eastern Languages	Per hour, 2 hour minimum	18.00%	\$114.80
Simultaneous Interpretation*	Central and South Asian Languages	Per hour, 2 hour minimum	18.00%	\$114.80
Simultaneous Interpretation*	East Asian Languages	Per hour, 2 hour minimum	18.00%	\$114.80
<b>*Assumes transmitter and receivers rental (see Related Products)</b>				
Voter Telephonic Assistance	Spanish	Per day	18.00%	\$75.44
Voter Telephonic Assistance	Vietnamese	Per day	18.00%	\$98.40
Voter Telephonic Assistance	Chinese	Per day	18.00%	\$98.40
	<b>Add Ons</b>			
	Rush orders are subject to an additional 25% of the corresponding language rate			
	<b>Language groups tiers for translation and interpretation</b>			
	1. English into Spanish			
	2. English into Chinese and Vietnamese			
	3. Western Europe, including but not limited to: English into Danish, Dutch, Finnish, Flemish, French, German, Greek, Italian,			
	4. English into Korean, and Japanese			
	5. Slavic languages, including but not limited to: Bosnian, Bulgarian, Croatian, Czech, Polish, Russian, Serbian, and Ukrainian			
	6. Middle East, including but not limited to: Arabic, Armenian, Farsi, Hebrew, and Turkish			
	7. Central and South Asia, including but not limited to: Bengali, Gujarati, Hindi, Nepali, Pashto, Punjabi, and Urdu			
	8. East Asia, including but not limited to: Burmese, Chin, Hmong, Ilocano, Karen, Malaysian, Tagalog, and Thai			
	9. Spanish into English			
Transcription	English audio into English text	Per transcriptionist hour, 15 minutes minimum	18.00%	\$61.50
Transcription	Spanish audio into Spanish text	Per transcriptionist hour, 15 minutes minimum	18.00%	\$61.50

**Related Products - Lease available only with purchase of Services**

Service	Related Product **	Unit of Issue	Discount % off MSRP	* DIR Customer Price EACH/Per Unit
Simultaneous Interpretation	Portable Transmitter - for simultaneous interpretation	Lease Rate Per day	18.00%	\$28.70
Simultaneous Interpretation	Portable Receiver - for simultaneous interpretation	Lease Rate Per day	18.00%	\$8.20
<b>** Related Product may only be leased with purchase of Simultaneous Interpretation Services</b>				
<b>Additional Discount Based On Aggregate Sales</b>				
	Contract Sales Threshold	Original Discount	Additional Discount	Total Discount
	Written Translation - Over 15,000 words	18.00%	TBD per project	